

# NC DISTRICT REVIEW

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Helping small businesses  
**start, grow and succeed.**



Your Small Business Resource

## MOST ACTIVE LENDERS FY 2009 OCTOBER 1, 2008 THROUGH FEBRUARY 28, 2009

### LENDERS

#### Large and National Banks

	<u>7(a)</u>	<u>504</u>	<u>Total</u>	<u>\$ Amount</u> <u>Millions</u>
1. BB&T	52	2	54	\$12.7
2. Wachovia Bank	12	0	12	\$8.8
3. Bank of Granite	11	0	11	\$1.2
4. Banco Popular	10	0	10	\$2.7
5. PNC Bank	8	0	8	\$1.1

#### Community Express Lenders

1. Superior Financial Group, LLC	42	0	42	\$0.4
2. Innovative Bank	10	0	10	\$0.3

#### Community Banks

1. Surrey Bank & Trust Company	18	0	18	\$1.9
2. Mountain 1st Bank	6	2	8	\$1.7
3. Capital Bank	4	1	5	\$0.8

#### Small Business Lending Companies

1. Small Business Loan Source	4	0	4	\$2.5
2. UPS Capital	3	0	3	\$4.8
3. CIT	1	1	2	\$1.8

#### Certified Development Companies

1. Self-Help Ventures Fund	12	12		\$6.4
2. Centralina Dev. Corp.	4	4		\$4.2
2. Avista Business Development	4	4		\$1.4
3. BEFCOR	3	3		\$1.6

## SAVE THE DATE! REGIONAL LENDERS CONFERENCES

The SBA North Carolina District Office has just announced the dates for the Regional Lenders' Conferences for 2009:

### Western NC

<b>Monday, April 6</b>	<b>Flat Rock</b>	Blue Ridge Community College
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### Central NC

<b>Tuesday, April 14</b>	<b>Greensboro</b>	Cooperative Extension Guilford County
<b>Tuesday, April 21</b>	<b>Charlotte</b>	Charlotte Chamber of Commerce

### Eastern NC

<b>Wednesday, May 6</b>	<b>Cary</b>	Wake Tech Community College
<b>Wednesday, May 13</b>	<b>Wilmington</b>	New Hanover County Library Landfall Branch

The half-day event will include:

- SBA's role in the American Recovery and Reinvestment Act of 2009
- The new SOP 50-10: Updates Effective March 2009
- Unilateral Matrix and Purchase Package System
- Regional Economic Development Panel

Exact times, locations, agendas, and other information will be forwarded to lenders shortly.

## RECOVERY ACT UPDATE

The American Recovery and Reinvestment Act of 2009 includes some historic changes for SBA. The new legislation provides the agency with specific tools to make it easier and less expensive for small businesses to get loans, to give lenders new incentives to make more loans, and to help unfreeze the secondary markets.

SBA Policy Notices regarding the fee elimination and 90% guarantee have been disseminated to lenders and posted to SBA's Recovery Web Site: [www.sba.gov/recovery](http://www.sba.gov/recovery). This site will be updated regularly. If you have additional questions, contact your local SBA representative.

[Click here to find a  
"Business Success in  
Tough Times"  
Workshop near you!](#)



***Small Business Week '09  
May 17-22, 2009***

**SBA LENDER RANKING 10/01/08-02/28/09**

<b>Lender</b>	<b>7(a)</b>	<b>7(a) \$</b>	<b>504 Part.</b>	<b>504 Part. \$</b>
BB&T	52	\$11,857,000	2	\$853,025
Superior Financial Group	42	\$350,000		
Surrey Bank & Trust	18	\$1,861,500		
Wachovia Bank	12	\$8,809,500		
Bank of Granite	11	\$1,171,200		
Banco Popular	10	\$2,685,800		
Innovative Bank	10	\$285,000		
Self-Help Credit Union	9	\$517,000		
PNC Bank	8	\$1,097,300		
Borrego Springs Bank	8	\$325,000		
RBC Bank	7	\$1,799,900		
Live Oak Banking Company	6	\$6,355,000		
Mountain 1st Bank & Trust	6	\$596,000	2	\$1,083,750
Bank of America	6	\$170,000	1	\$951,949
Home Loan Investment Bank	4	\$2,872,500		
Small Business Loan Source	4	\$2,476,000		
Wells Fargo Bank	4	\$1,675,400		
Community Bank of Rowan	4	\$920,000		
Capital Bank	4	\$430,200	1	\$366,500
SunTrust Bank	4	\$390,000		
UPS Capital Business Credit	3	\$4,828,000		
The Huntington National Bank	3	\$4,243,800		
Community West Bank	3	\$1,262,600		
Wilshire State Bank	3	\$645,000		
Coastal Federal Credit Union	3	\$170,000		
Excel National Bank	2	\$2,390,000		
Compass Bank	2	\$1,460,700		
United Community Bank	2	\$1,349,700		
First Citizens Bank & Trust	2	\$1,075,000	5	\$2,801,271
The Bank of Currituck	2	\$438,000		
Bank of Stanly	2	\$258,500		
Mainstreet Lender, LLC	1	\$2,000,000		
Piedmont CU	1	\$1,220,000		
Southern Community Bank	1	\$1,000,000	1	\$354,000
U.S. Bank, NA	1	\$880,000		
NCB, FSB	1	\$725,000		

**SBA LENDER RANKING 10/01/08-02/28/09**

<b>Lender</b>	<b>7(a)</b>	<b>7(a) \$</b>	<b>504 Part.</b>	<b>504 Part. \$</b>
Metro City Bank	1	\$550,000		
Randolph Bank & Trust	1	\$337,500		
American Community Bank	1	\$300,000		
Crescent State Bank	1	\$290,000	1	\$465,070
CIT	1	\$220,000	1	\$1,540,000
Asheville Savings Bank	1	\$200,000	1	\$293,850
First National Bank of Shelby	1	\$200,000		
First Bank	1	\$194,728		
The Comm'l. Savings Bank	1	\$190,000		
Bank of Oak Ridge	1	\$188,500		
Vantage South Bank	1	\$185,500		
Issaquah Community Bank	1	\$67,500		
Select Bank & Trust	1	\$30,000		
The Fidelity Bank	1	\$20,000	1	\$350,000
Portage Commerce Bank	1	\$15,500		
Southern Bank & Trust	1	\$15,000		
<b>Total</b>	<b>277</b>	<b>\$73,594,828</b>		

**504 Participating Lenders**

Zions First National Bank	3	\$3,509,000
Citizens Bank	1	\$2,210,715
Community South Bank	1	\$752,850
Gateway Bank & Trust	1	\$415,500
Harrington Bank	1	\$689,000
Haven Trust Bank	1	\$2,000,000
Home Trust Bank	1	\$550,000
Park Sterling Bank	1	\$1,999,125
Parkway Bank	1	\$210,000
Peoples Bank	1	\$305,852
<b>Total</b>	<b>28</b>	<b>\$21,701,457</b>

**SBA LENDER RANKING 10/01/08-02/28/09**

<b>Lender</b>	<b>504</b>	<b>504 \$</b>
<b><u>Certified Development Corps.</u></b>		
Self-Help Ventures Fund	12	\$6,380,000
Centralina Development	4	\$4,191,000
Avista Business Development	4	\$1,437,000
BEFCOR	3	\$1,586,000
Region E Development	2	\$406,000
Neuse River Development	1	\$2,000,000
Wilmington Industrial Dev.	1	\$381,000
Northwest Piedmont Dev.	1	\$292,000
<b>Total</b>	<b>28</b>	<b>\$16,673,000</b>
<b>Total 7(a) &amp; 504</b>	<b>305</b>	<b>\$90,267,828</b>